Your one stop solution for optical transceiver

Primus IT Limited 2019
RM M,4/F, Continental Mansion 300
King’s Rd.
Hong Kong
• **Primus IT** specializes in the development and manufacture of 100Base to 400G optical transceivers (GBIC/SFP/SFP+/QSFP+/QSFP28/XFP/XENPAK/X2/CFP/CFP2/AOC/DAC etc.) and provides cost-effective transceivers’ solutions for customers worldwide in data communications, long distance transmission, wireless networking and more.

**SOLUTIONS**

**Data center**
- Provides customers with leading, cost-effective solutions.

**Wireless**
- Provides a comprehensive portfolio of wireless broadband devices. This includes energy-efficient and temperature-hardened transceivers based on CPRI standards, as well as custom interfaces deployed in existing fiber-optic plants and fiber-constrained networks.

**Datacom**
- Different network interfaces are provided to fulfill different enterprise network professional needs.

**Transport**
- Explosive bandwidth requirements in fixed line access, mobile broadband, cloud networks, and in the data center have placed increased requirements on the network backbone.

**Sonet**
- Primus IT offers a broad portfolio of optical transceivers to support access network upgrades, including EPON/GPON, legacy SONET/SDH (OC-3/STM1, OC-12/STM4, OC-48/STM-16), Fast Ethernet, Gigabit Ethernet, and 10 Gigabit Ethernet.
OEM&ODM

Customized Transceivers

► Compatibility
800+ compatible choices are provided to accommodate customers’ devices.

► Transmission Distance
Distance from 30m to 160km in corresponding data rates are suited for different applications.

► Operating Temperature
Commercial temperature range of 0℃~70℃ to Industrial temperature range of – 40℃~80℃ are available for different operating environment.

► Wavelength
Certain irregular wavelengths are available for custom.

► Label&Package
Transceivers’ package, label pattern and color can be customized for specific needs.

Customized DACs & AOCs

► Compatibility
300+ compatible choices are provided to accommodate customers’ devices.

► Cable Length
Irregular cable lengths are available for custom.

► Label&Package
Transceiver packages, label pattern and color can be customized for specific needs.
GLOBAL MARKETS

Hong Kong: headquarters
Shenzhen: office, R&D center
USA: branch, with operations offices in the U.S

Offices and warehouses are expected to be set up in Europe

21% for domestic business, focus on providing solutions for the national communications operators, data centers, ISP.
79% for global business, mainly located in EMEA, US and Asia.

Annual sales reach $12 million in 2018.
It is expected to top $15 million in the 2019,
**PRIMUSIT HISTORY**


**2017** Registered the online brand INVAXON (R# 5306441) in the United States. It was initially promoted at Amazon North America and is expected to be operated separately in 2019.

**2015-2017** Developed 25G SFP28, 100G CFP2/CFP4/QSFP28, 100G QSFP28 AOC/DAC.

**2015** Future Technology has registered and established a wholly-owned subsidiary **PRIMUS IT LIMITED** in Hong Kong, be responsible for promoting the overseas market of optical communications.

**2013-2015** Developed 40G QSFP+ optical modules, 10G-40G QSFP/AOC/DAC.

**2010-2013** Developed 10G X2/XENPAK/XFP/SFP+.

**2010** Certified as a Cisco agent.

**2006-2010** Began to develop optical module products, launched 155M-2.5Gbps 1X9/SFF/SFP Transceiver.

**2003-2006** The agent product line mainly includes Butterfly package analog laser for high-power CATV, Coaxial package analog laser for 2G/3G fiber-optic repeater, and 2.5Gbps CWDM FP/DFB digital laser, 980nm metropolitan area network EDFA pump laser.

**2003** ShenZhen Future Technology Co., Ltd. was established.
PRODUCT QUALITY

QUALITY ASSURANCE SYSTEM

PRODUCTION

Cutting feet  Moulding  Welding  Assembling
Laser Endface Cleaning  Final Test  Burn-in  Debugging
Locking Shell  Dust Cap  Appearance Cleaning  Packing

1. ACCEPT
2. REWORK
3. REVISION SPEC
4. REWORK
5. REJECT

1. RE-WORK
2. REVISION SPEC
3. FIXTURE ADJUST
4. IMPROVE STRATEGY
A. MANUFACTURE
B. QC
C. VENDOR
D. PROCESS
PRODUCT QUALITY

PACKAGING

CERTIFICATE

AFTER-SALE SERVICE

FIRST LEVEL SERVICE
Refers to Customer Service Center, Service Dispatch Center, Remote Service Center and Field Service Engineers.
Provide online, remote and field service.

SECOND LEVEL SERVICE
Refers to Test Center and Product Experts.
Provide analysis and solutions for difficult problems.

THIRD LEVEL SERVICE
Refers to Product R&D Experts in head office.
Provide solutions for highly difficult problems.
Offer technical support to technicians.
TERMS AND CONDITIONS

COOPERATE MODE
OEM/ODM/brand authorized agent customized logo&packing are available.

PAYMENT TERMS
- wire transfer
- paypal
- line of credit (LOC)

CREDIT TERMS
According to the customer’s actual situation, fill in the background check form then give the corresponding credit terms.

WARRANTY
One year free replacement warranty, life time repairing warranty.

LEAD TIME
For most of standard type, we have them in stock, we can arrange the same day shipping. For some special products and customized products, the standard lead time are 5-10 days.

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PRIMUSIT
2019

THANK YOU!